

## TOUR PROPOSAL

### Every Bob Rogers Travel tour comes with these essentials:

- Motor coach operators that adhere to the strict USDOT standards for safety
- Payment options tailored to fit your group's needs and schedule *(including the option to have BRT automatically collect payments from travelers through our BRT Payments System)*
- Professional liability insurance and a consumer protection plan as recommended by the Student & Youth Travel Association
- The same high level of service and attention to detail which the company was founded on in 1981

**YOU WANT TO GIVE YOUR STUDENTS THE WORLD.  
WE HELP YOU TAKE THEM THERE.**



Founded by a former music educator, Bob Rogers Travel has been making student travel simple since 1981. Our team's singular focus is to allow you to keep yours – because when you can focus on inspiring students while we handle your trip, we all do our best work. Our team is comprised of educators, musicians and travel professionals. Together, we've planned over 6,000 memorable student travel experiences.

Founded by  
a music  
educator in  
**1981**

carried over  
**600,000**  
travelers in over  
**7,000**  
trips

**450 years**  
of performing arts  
experience and  
**400 years**  
of travel experience  
combined

every trip is  
**custom**  
no two trips  
are alike

Contact **Mike Wallace** at (800) 373-1423 or [mwallace@bobrogerstravel.com](mailto:mwallace@bobrogerstravel.com)

VALID THRU 7/30/2023

[bobrogerstravel.com](http://bobrogerstravel.com)

(800) 373-1423

Since  
**1981**



## TOUR PROPOSAL

### TOUR FEATURES

#### AIRFARE

- Round-Trip Airfare (subject to change until time of booking)
- Complimentary First Checked Bag (up to 50 lbs)

#### MOTOR COACH

- Ground transportation in destination on a chartered motor coach (per the itinerary)
- Gratuities for your motor coach driver(s)

#### HOTEL

- 5 Nights' accommodations at Local Area 4 Star Hotels
- Breakfast at hotel

#### MEALS

- Dinners at Local Restaurant or Hotel (beverages not included) Per the Itinerary

#### ATTRACTIONS

- Sightseeing and Attractions Per the Itinerary

#### ADDITIONAL INCLUSIONS

- BRT Payments - Online Payment System
- Grandstand seating for the St. Patrick's Day Parade
- 2 Complimentary Director Package(s) (based on single occupancy)
- International Power Adaptor for every participant
- Luggage Tags
- All Gratuities throughout the Tour
- Registration in the US Department of State Smart Traveler Program (STEP)
- BRT Video Souvenir & Tracking/Messaging App
- Onsite Professional Tour Director(s)
- Company representative for airport check-in
- Gratuities for your Tour Director(s)

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**TOUR PROPOSAL****TOUR PRICING**

| Occupancy | Paying Participants |         |
|-----------|---------------------|---------|
|           | 75-90               | 60-74   |
| Double    | <b>\$3,699</b>      | \$3,799 |
| Single    | <b>\$4,699</b>      | \$4,699 |

**Non-inclusions/Options**

- Meals stated at traveler cost
- TripMate offers a specially priced Enhanced Trip Protection which includes a CFAR\* (Cancel For Any Reason) feature for BRT travelers. \*CFAR coverage covers 75% of the nonrefundable trip cost. Trip cancellation must be made with BRT 2 days or more prior to scheduled departure. Traveler must "opt in" to this plan within 14 days of initial deposit to be eligible for CFAR coverage. This benefit is not available for residents in New York.

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## Associations

- Student Youth Travel Association (SYTA)
  - National Tour Association (NTA)
  - American Bus Association (ABA)
- International Air Transport Association (IATA)
- American Choral Directors Association (ACDA)
  - Members of 25 State Music Associations
  - Official Sponsor of Make-A-Wish
- Producer of the Thanksgiving Parade of Bands



## Financial Protection, Safety and Insurance

When you travel with BRT your investment is protected

- Professional liability insurance
- Optional Trip Cancellation Insurance
  - Consumer Protection Plan
  - Post-Departure Trip Insurance
- Enrollment of Your Travelers in the State Department's STEP Program

# Book With Confidence ...

## With the BRT Trip Assurance Program

**Student group travel typically is planned months or years in advance.** It requires significant investments by educators, parents, students and BRT, in both time and money.

We want you to know that your financial investments are in good hands. With the BRT Trip Assurance Program, if your group must cancel its trip, we will go the extra mile to ensure that the highest refund possible goes back to you.

### How Does the BRT Trip Assurance Program Work?

**At BRT, we customize each trip to the needs of our educators and their students.**

A single trip can require coordination with several partners, from transportation companies to hotels to performance venues, with each partner having policies covering cancellations and refunds. During trip planning, we will proactively communicate cancellation deadlines to the group leader.

Should your trip have to cancel for reasons beyond your control, we will work with each of these partners to get you the highest refund possible. As you get closer to your trip's departure, the non-refundable amounts paid by BRT to vendors will continue to increase. However, if you need to cancel close to departure, BRT will always work with these vendors to get the highest refund possible.



Every newly booked trip is a part of the Trip Assurance Program.

### Additional Insurance?

Help guarantee the best refund by including **"Cancel for Any Reason (CFAR)"** insurance on your trip. This coverage will refund **up to 75%**, and when coupled with our dedicated efforts typically results in a total combined refund of **80% – 95%**. Contact us to learn more or to add CFAR Insurance to your trip.



### Our Promise:

If your group cancels its trip for reasons beyond its control, we will be your advocate to get you the highest refund possible.



### Program Summary:

With very few exceptions, if and when the full group chooses to cancel:

- **91 days or more** from trip departure date: **100% refund** less any non-refundable vendor payments.
- **90 days or fewer** from trip departure date: refund less any non-refundable vendor payments and a 15% service charge.

To learn more about the **BRT Trip Assurance Program** visit:  
[bobrogerstravel.com/trip-assurance](http://bobrogerstravel.com/trip-assurance)



*Bob Rogers Travel*



| Schedule of Insurance Benefits  |   | Maximum Benefit Amount | Standard Plan F561S   | Enhanced Plan F561E   |
|---|---|------------------------|-----------------------|-----------------------|
| Cancel For Any Reason Benefit*  | 75% of Non-Refundable Trip Cost                                   |                        |                       | ✓                     |
| Trip Cancellation**   | up to 100% of the non-refundable Insured Trip Cost                |                        | ✓                     | ✓                     |
| Single Supplement   | included  |                        | ✓                     | ✓                     |
| Trip Interruption**   | up to 100% of the non-refundable Insured Trip Cost                |                        | ✓                     | ✓                     |
| Single Supplement   | included  |                        | ✓                     | ✓                     |
| Additional Trip Interruption  | Included under Trip Interruption benefit Maximum                  |                        | ✓                     | ✓                     |
| Travel Companion Hospitalization  | up to \$150 Per Day, Limited to 5 Days                            |                        | ✓                     | ✓                     |
| Missed Connection   | \$500   |                        | ✓                     | ✓                     |
| Trip Delay  | up to \$150 Per Day, to a Maximum of \$750                        |                        | ✓                     | ✓                     |
| Accident & Sickness Medical Expense   | \$25,000  |                        | ✓                     | ✓                     |
| Dental Expense Sublimit   | \$750   |                        | ✓                     | ✓                     |
| Medical Evacuation & Repatriation of Remains  | \$100,000   |                        | ✓                     | ✓                     |
| Additional Medical Evacuation: Transportation Of Children/Child Bedside Visit Transportation to Join You  | included included included  |                        | ✓                     | ✓                     |
| Political or Security Evacuation & Natural Disaster Evacuation  | \$25,000  |                        | ✓                     | ✓                     |
| Baggage and Personal Effects Passport, Visa or Other Travel Documents Replacement Credit Card Charges and Interest Per Article Limit Items Subject to Special Limitations | \$1,500<br>\$100<br>\$50<br>up to \$300<br>\$600 Maximum Combined |                        | ✓<br>✓<br>✓<br>✓<br>✓ | ✓<br>✓<br>✓<br>✓<br>✓ |
| Baggage Delay   | \$300<br>Up to \$50 to expedite the Return                        |                        | ✓                     | ✓                     |
| Plan  |   | Rate                   |                       |                       |
| Standard (F561S)  |   | 4.55% of Trip Cost     |                       |                       |
| Enhanced (F561E)  |   | 7.60% of Trip Cost     |                       |                       |

\*Not available to NY Residents. Additional terms apply.

\*\*Benefits are only payable if trip is cancelled/interrupted due to a covered peril.

Contains Insurance and Non-Insurance Assistance Services.

**CANCEL FOR ANY REASON BENEFIT\*** - If You cancel Your Trip for any reason not otherwise covered by this Plan, benefits will be paid for 75% of the unused, forfeited, prepaid non-refundable Payments or Deposits You paid for Your Trip provided: a) Your payment for this Plan is received within 14 days of the date Your initial Payment or Deposit for Your Trip is received; and b) You cancel Your Trip no later than 2 days prior to the Scheduled Departure Date of Your Trip. This Cancel for Any Reason Benefit does not cover the failure of the Retail Travel Supplier to provide the bargained-for Travel Arrangements due to cessation of operations for any reason. These benefit(s) will not duplicate any other benefits payable under the plan or any coverage(s) attached to the plan.

**TRIP CANCELLATION** - Protects the unused, forfeited, prepaid non-refundable Payments or Deposits for the Travel Arrangements You purchased for Your Trip in the event You have to cancel due to a covered reason.

**TRIP INTERRUPTION** - Provides You with a reimbursement for the unused, forfeited, prepaid non-refundable Payments or Deposits for land or water Travel Arrangements for Your Trip, plus the Additional Transportation Cost paid, if Your Trip is interrupted for a covered reason.

**MISSED CONNECTION** - Provides You with a reimbursement for the unused, forfeited, prepaid non-refundable Payments or Deposits paid to the Travel Supplier for the land or water Travel Arrangements You purchased for Your Trip, plus the additional transportation cost to join Your trip, if You miss Your Trip departure because Your arrival at the Trip destination is delayed for 3 consecutive hours or more for a covered reason.

**TRIP DELAY** - Assists with Reasonable Expenses incurred when You are delayed & consecutive hours or more while en route to or from or during the course of Your Trip for a covered reason.

**ACCIDENT & SICKNESS MEDICAL EXPENSE** - Provides Medical Expense benefits for a covered Sickness or covered Injury incurred while on Your Trip.

**MEDICAL EVACUATION & REPATRIATION OF REMAINS** - Among other things, this reimburses transportation expenses incurred to transport you to the nearest medical facility where treatment is available if you incur a sickness or injury that is acute, severe or life threatening during Your Trip.

**POLITICAL OR SECURITY EVACUATION & NATURAL DISASTER EVACUATION** - Can cover reasonable Political or Security Evacuation or reasonable Natural Disaster Evacuation expenses and Related Costs incurred for Your transportation, if You must interrupt Your Trip for a covered Political or Security Event or Natural Disaster Event and while travelling outside Your Home Country.

**BAGGAGE & PERSONAL EFFECTS** - Provides reimbursement when your Baggage or personal belongings are damaged, lost or stolen during Your Trip.

**BAGGAGE DELAY** - Provides reimbursement for the purchase of reasonable additional clothing and personal articles purchased by You if Your Baggage is delayed or misdirected by a Common Carrier for at least 12 consecutive hours or more.

**Waiver of the Pre-Existing Medical Condition Exclusion:** exclusion for Pre-Existing Condition will be waived provided: (a) Your payment for this Plan is received within 14 days of the date Your initial Payment or Deposit for Your Trip is received; and (b) You are medically able and not disabled from travel at the time Your plan cost is paid based on assessment of a Physician.

\*See back for exclusions & limitations.

**TripMate**  
Your partner in travel



**GroupCollect**

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### Exclusions and Limitations

Unless otherwise shown below, these exclusions apply to You, Your Traveling Companion, Family Member scheduled and booked to travel with You. The following exclusion(s) apply(ies) to the Trip Cancellation and Trip Interruption and Medical Expense. We will not pay for any loss or expense caused due to, arising or resulting from: **1. a Pre-Existing Medical Condition**, as defined in the plan. Death resulting from a Pre-Existing Medical Condition will not be excluded. Death must occur prior to the termination date of the benefit under which the claim is being made. The following exclusions apply to the Medical and Dental Expense benefits. We will not pay for any loss or expense caused due to, arising or resulting from: **1.** routine physical examinations or routine dental care; **2.** traveling for the purpose or intent of securing medical treatment or advice; **3.** any Trip taken against the advice of a Physician and any losses occurred during such Trip; **4.** Elective Treatment and Procedures; **5.** care or treatment which is not Medically Necessary, except for related reconstructive surgery resulting from trauma, infection or disease that first manifests or occurred during Your Trip; **6.** any medical service provided by You, a Family Member, or Traveling Companion; **7.** any treatment or medication which, at the time of Your Scheduled Departure Date, is required to be continued during Your Trip; **8.** Alcohol or substance abuse or treatment for the same including admittance to a rehab facility; **9.** Normal pregnancy (except Complications of Pregnancy) or childbirth, except as specifically covered under Trip Cancellation or Trip Interruption or elective abortion; **10.** a Mental, Nervous or Psychological Condition or Disorder unless Hospitalized or Partially Hospitalized while the plan is in effect. Hospitalized or Partially Hospitalized requirement does not apply to dementia when death results; **11.** any loss that results from an illness, disease or other condition, event or circumstance that occurs at a time when the plan is not in effect for You; **12.** Your participation in Adventure or Extreme Activities, riding or driving in races, or participation in speed or endurance competition or events, except as a spectator; **13.** diving if You are not certified to dive and a dive master is not present during the dive; **14.** Your participation in an organized athletic or sporting competition, contest, or stunt under contract in exchange for an agreed-upon salary or compensation. This does not include athletes participating in exchange for a scholarship or tuition.

**In addition to any applicable benefit-specific exclusion, the following general exclusions apply to all losses and benefits. We will not pay for any loss or expense caused due to, arising or resulting from: 1.** suicide, attempted suicide or any intentionally self-inflicted injury of You, a Traveling Companion, Family Member or Business Partner booked and scheduled to travel with You, while same or insane; **2.** being under the influence of drugs, marijuana or narcotics, unless administered upon the advice of a Physician as prescribed; **3.** activities, losses, or claims involving or resulting from possession, production, processing, sale, or use of marijuana, illegal drugs, alcohol or substances are excluded from coverage; **4.** war or act of war, including invasion, acts of foreign enemies, hostilities between nations (whether declared or undeclared), or civil war, except as the plan specifically provides otherwise; **5.** the commission of or attempt to commit a felony or being engaged in an illegal occupation by You, a Traveling Companion, Family Member, or Business Partner. The sole exception to this exclusion is for situations where a Family Member commits, or attempts to commit, an act of violence against another Family Member. In such cases, the Family Member who is the victim, or the intended victim, of the act of violence is still eligible to have his or her loss or losses covered under the plan; **6.** piloting or learning to pilot or acting as a member of the crew of any aircraft; **7.** a loss or damage caused by detention, confiscation or destruction by customs; **8.** failure of any tour operator, Common Carrier, or other travel entity, person or agency to provide the bargained-for Travel Arrangements for reasons other than Bankruptcy or Default. Important: there is no coverage for losses due to, arising or resulting from the Bankruptcy or Default of Your Travel Supplier or any entity that sold, solicited, negotiated, offered or disseminated this plan to You or Your Traveling Companion.

### Additional Limitations and Exclusions Specific to Baggage and Personal Effects.

**There are also specific limitations for Political or Security Evacuation and Natural Disaster Evacuation.**

**Excess Insurance Limitation:** Insurance provided by this plan shall be in excess of all other valid and collectible insurance or indemnity or as required by state law. If at the time of the occurrence of any loss there is other valid and collectible insurance or indemnity in place, We shall be liable only for the excess of the amount of loss, over the amount of such other insurance or indemnity, and applicable deductible. Recovery of losses from other parties does not result in a refund of plan cost paid.

**Additional Terms and Conditions apply. Please refer to your plan document for complete description of coverage.**

### Information You Need To Know:

This advertisement contains highlights of the plans developed by Trip Mate, Inc., which include travel insurance coverages underwritten by United States Fire Insurance Company, Principal Office located in Morristown, New Jersey, under form series T7000 et al, T210 et al and TP-401 et al and non-insurance Travel Assistance Services provided by General Global Assistance and Footprints®. The terms of insurance coverages in the plans may vary by jurisdiction and not all insurance coverages are available in all jurisdictions. **Insurance coverages in these plans are subject to terms, limitations and exclusions for pre-existing medical conditions.** In most states, your travel retailer is not a licensed insurance producer/agent and is not qualified or authorized to answer technical questions about the terms, benefits, exclusions and conditions of the insurance offered or to evaluate the adequacy of your existing insurance coverage. Your travel retailer may be compensated for the purchase of a plan and may provide general information about the plans offered, including a description of the coverage and price. The purchase of travel insurance is not required in order to purchase any other product or service from your travel retailer. CA DOI toll free number is 800-927-4357. The cost of your plan is for the entire plan, which consists of both insurance and non-insurance components. Individuals looking to obtain additional information regarding the features and pricing of each travel plan component, please contact Trip Mate, Inc. (dba Trip Mate Insurance in CA and UT; CA license #0805270); P.O. Box 527, Hazelwood, MO 63042; 1-844-777-6856; assistance@tripmate.com. While Trip Mate, Inc. markets the travel insurance in these plans on behalf of USF, non-insurance components of the plans were added to the plans by Trip Mate, Inc., and Trip Mate, Inc. does not receive compensation from USF for providing the non-insurance components of the plans.



20230602 - 2934 866



We have included the best  
group travel app for your trip.



## Safety - Communication - Memories

### App Features

#### Group Mapping

- Locate Travelers
- Navigate with Confidence

#### Group Messaging

- The Entire Group at Once
- Easily Create Sub-Groups
- Individual Travelers
- No phone #s or Email Addresses



### Help Manage Your Trip

#### Group Photo Gallery

- Share pictures with the Group
- Download to Any Device
- Send to Family & Friends

#### Share Documents

- Itineraries
- Safety Protocols
- Checklists
- Unlimited PDFs, Excel, Docs

It's a Keepsake Souvenir

Plus <sup>+</sup>  
*Storytelling videos*  
Made from YOUR GROUP'S Pictures

To Have for a Lifetime

- ✓ **Service included with your trip!**  
Nothing more to pay. Just share your photos during your tour, and we do the rest.
- ✓ **Everyone on the trip**  
receives access to download the group's keepsake video & photos.
- ✓ **Share the video** with parents and students to promote your next trip!

**BRT**  
*Bob Rogers Travel*  
Your group will be creating memories of a lifetime.

They are worth keeping, and why we made this part of your trip. We hope you enjoy your trip and the lifetime of memories.

Powered by



### How it Works:

Private. No emails or phone numbers needed.

#### 1. 📱

We provide you with a username & password to login to our app and website to upload trip photos.

#### 2. ☁️

Your group uploads photos from our app or website while and/or after you travel. Family at home can login and follow along.

#### 3. 🎬

We create your video from the edited photos. Both can only be accessed with your group's username & password.

#### 4. 📺

We send users a notification to view the keepsake videos and all the photos that were shared by everyone to download to keep for a lifetime.



**Directors receive everything on a USB Flash Drive**

### Benefits

#### Directors:

The video reinforces the educational purpose of your trip and can be used to promote future trips.

#### Travelers:

Relive their once-in-a-lifetime experience and enjoy a keepsake video for years to come!

#### Those at Home:

Virtually travel along at home during the trip by viewing the shared photos and see the wonders of travel.

[www.grouptravelvideos.com](http://www.grouptravelvideos.com)